

**FIABCI Trade Mission**  
15 - 16 September 2022 | New York, USA

**Programme Summary**

**Thursday, 15 September 2022**

09:00am – 01:30pm	<p><b>Board of Directors Meeting ©</b> V: <i>Brown Harris Stevens Headquarters, 445 Park Avenue, New York, NY 10022</i></p> <p><i>Brown Harris Stevens is a leading American real estate service company headquartered in New York City with offices across the East Coast serving Connecticut, New Jersey, the Hudson Valley, the Hamptons, Palm Beach, and Miami. Founded in 1873, it is primarily known for its real estate brokerage and management divisions that have catered to wealthy buyers and sellers.</i></p>
10:00am – 11:00am	<p><b>Study tour</b> V: <i>The Towers of the Waldorf Astoria, 305 Park Ave, New York, NY 10022</i></p> <p><i>The Towers of the Waldorf Astoria is the conversion of the top floors of one of the world's most legendary hotels into 375 condominiums. Developer Dajia is renovating the 1931 landmark with interiors designed by Jean-Louis Deniot and an art collection curated by art collector and auctioneer Simon de Pury.</i></p>
11:30am – 12:15pm	<p><b>Study tour</b> V: <i>Central Park Tower, 225 West 57th Street, New York, NY 10019</i></p> <p><i>Central Park Tower, designed by Adrian Smith + Gordon Gill Architecture in the Midtown Manhattan, is the tallest residential tower ever realized (1,550 feet/472 m). It was developed by Extell Development Company and Shanghai Municipal Investment Group.</i></p>
12:30pm – 02:30pm	<p><b>Lunch Break</b></p> <p><i>Participants have two hours of free time to enjoy their lunch at their convenience before joining the following session.</i></p>
03:00pm – 04:00pm	<p><b>Investment Forum – Panel Discussion</b> V: <i>The University Club of New York, 1 W 54th St, New York, NY 10019</i></p> <p><i>"How the Pandemic and ESG changed Global Real Estate Investments over the last two years"</i></p> <p><i>Guest speakers: <b>Julian Josephs</b>, FIABCI World President 2007-2008 and Adjunct Professor of Global Real Estate at Georgetown University, <b>David Pahl</b>, Managing Director of US Income Investments at GTIS Partners, <b>Elchanan Rosenheim</b>, Managing Director at Profimex, and <b>Steve Guberer</b>, Senior Vice President of Capital Markets at Grosvenor</i></p>

04:00pm – 06:00pm

**Networking Cocktail**

*V: The University Club of New York, 1 W 54th St, New York, NY 10019*

*This business networking session is organized in partnership with Hudson Gateway Association of REALTORS (in presence of its Global Business Council delegates), and Foxworth Realty.*



The poster features the FIABCI logo at the top center. Below it, the title reads 'CONFERENCE & NETWORKING COCKTAIL HOW THE PANDEMIC AND ESG CHANGED GLOBAL REAL ESTATE INVESTMENTS OVER THE LAST 2 YEARS'. The date and time are 'Thursday 15 September 2022 | 03:00 pm to 04:00 pm' and the location is 'The University Club of New York | One West 54th Street New York, NY 10019'. On the right side, there is a photograph of the New York City skyline. Below the title, four speakers are listed with their photos and titles: Julian Josephs (Adjunct Professor, Global Real Estate, Georgetown University), David Pahl (Managing Director, US Income Investments, GTIS Partners), Elchanan Rosenheim (Managing Director, Profimex), and Steve Guberer (Senior Vice President, Capital Markets, Grosvenor). At the bottom, it says 'In partnership with' followed by logos for HGAR, Foxworth Realty, and the Investment Forum and Trade Mission. The text 'New York, USA' and 'Investment Forum and Trade Mission' are also present.

**Friday, 16 September 2022**

09:00am – 01:00pm

**Study tour**

*V: Hudson Yards, West Side Yard, Manhattan, New York City*

*Hudson Yards is the largest private real estate development in the history of the United States and the largest development in New York City since Rockefeller Center. Developed by Related Companies and Oxford Properties Group, this 28-acre site will include more than 17 million square feet of commercial and residential space, more than 100 shops and restaurants including New York City’s first Neiman Marcus, approximately 5,000 residences, a unique cultural space, 14 acres of public open space, a 750-seat public school and an Equinox® branded luxury hotel – all offering unparalleled amenities for residents, employees and guests.*

01:00pm – 02:30pm

**Lunch Break**

*Participants have one hour of free time to enjoy their lunch at their convenience before joining the following session.*

02:30pm – 06:30pm

**Guided Bus Tour**

*V: Manhattan*

*This bus tour accompanied by a professional guide includes several historic and new sites to visit and talk about both on the west and east side of New York City.*

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06:30pm – 09:30pm

**Farewell Dinner**

*V: Red Rooster Harlem, 310 Lenox Ave, New York, NY 10027*

*In an emblematic restaurant of the Harlem district, this farewell dinner will mark the end of the trade mission in a memorable and convivial format. This event is organized in partnership with Foxworth Realty.*

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*Board of Directors meeting dress code: Business*

*Investment forum dress code: Jackets, ties, and shoes are required for gentlemen and clothing of equal formality is required for ladies. The University Club of New York's dress code is strictly enforced.*

*Dress code for all other activities: Business casual*