OFFICIAL PROGRAMME

38th FIABCI Global Business Summit

GREEN BUILDINGS
AND INNOVATIVE URBAN PLANNING

DECEMBER 4-7, 2019
GHENT, BELGIUM
Created in 1951 in Paris, FIABCI, the International Real Estate Federation is the world’s most representative non-political business networking organization for all professionals associated with the real estate industry. FIABCI operates in 5 continents through 48 national and multinational chapters (federations).

Over 100 national associations, 95 public and academic institutions, 2300 regular companies and over 1 million associate members from 70 countries adhere to our organization.

Representing over 40 professions, including architects, developers, investors, property managers, appraisers, brokers, notaries and other experts, FIABCI is known worldwide - both within the industry and among other world organizations that share our same interests, including the United Nations, with whom we hold special consultative status at the Economic and Social Council (ECOSOC).

We support the implementation of the United Nations’ New Urban Agenda, in particular the Sustainable Development Goal #11: To Make Cities and Human Settlements Inclusive, Safe, Resilient and Sustainable.

In addition, in 2017 FIABCI and UN-Habitat signed a Global Partnership Agreement for the implementation of City Prosperity Initiative Program around the world.

FIABCI provides the real estate industry with access and opportunities to exchange knowledge, share best practices, and conduct business with each other.

We Share and Inspire Best Practices Worldwide.
Dear Friends and Colleagues,

I am honored to welcome you to the 38th FIABCI Global Business Summit in the beautiful Belgian city of Ghent to discuss the theme of this year’s edition: “Green Buildings and Innovative Urban Planning”. Indeed, the exciting program of this year’s edition will bring together industry leaders from all over the world to build a strong case for energy efficient buildings, green investment and innovation in urban planning, through panel discussions, workshops and start-up pitch presentations. But that’s not all. The Global Business Summit is also an opportunity to renew friendships and business relationships as well as to forge new ones. I hope you take this opportunity to do so, be it during coffee breaks, social and property tours, or other networking events happening throughout the summit.

As a supporter of the implementation of the United Nations’ New Urban Agenda - in particular the Sustainable Development Goal 11, FIABCI has strived to enhance its role as an INGO in the area of urban sustainability. While the global urban population is expected to grow exponentially in the next decades, roughly 80% of the buildings that will exist in developing countries in 2050 are not yet built. It is crucial to understand how we can minimize greenhouse gas emissions in the sector, share best practices and take our sustainability goals to the next level: for investors, for our members’ businesses and for the planet. This Summit is thus very important to us. I look forward to hearing from other experts over the next days on how we can better manage the impact of urbanization and be more efficient, from planning to design, construction to operation.

Once again, it is my great pleasure to welcome you to Ghent. I hope you make the best of your time and have a very fruitful and productive Summit.

Walid MOUSSA
FIABCI World President 2019-2020
The beautiful city of Ghent, both historical and contemporary, has 250,000 inhabitants and a dynamic flower export business. Located near an important river port, the city center of Ghent is a pedestrian area that could be confused with a historical museum of Flemish architecture or with an ancient heritage of the city’s medieval life. The impressive Gothic sites, such as the unmissable Saint-Bavo Cathedral, the Church of Saint-Nicolas and the Belfry are breathtaking. The art of the Flemish masters is brought together in the sumptuous Museum of Fine Arts (MSK).

Cities are making increasing efforts to limit their environmental impact. In Ghent, ecotourism is not a trend: it is a way of life. With its title of vegetarian capital and the development of the largest pedestrian center in Europe, Ghent is committed to the environment.
HOW TO FIND YOUR WAY!

1. NH GENT BELFORT
2. PILLOWS HOTEL
3. GHENT MARRIOTT HOTEL
4. IBIS GENT CENTRUM
5. DE KROOK LIBRARY
6. BELFRY
7. BRASSERIE DE FOYER
8. CHOCOLATE WORKSHOP - MAISON 12
**WEDNESDAY 4 DECEMBER**

<table>
<thead>
<tr>
<th>Time</th>
<th>Event Description</th>
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<tr>
<td>9:00 - 18:00</td>
<td>Arrival/ Registration</td>
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<tr>
<td>18:30 - 19:00</td>
<td>Promenade to the Welcome Cocktail</td>
<td>De Krock Library</td>
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<tr>
<td>19:00 - 22:00</td>
<td>Welcome Cocktail</td>
<td>De Krock Library</td>
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<td></td>
<td><strong>EDGE Expert Training ($)</strong></td>
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<tr>
<td>9:00 - 13:00</td>
<td>Session 1</td>
<td>Wolfers 1 &amp; 2</td>
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<td>13:00 - 14:00</td>
<td>Lunch Break</td>
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<tr>
<td>14:00 - 17:30</td>
<td>Session 2</td>
<td>Wolfers 1 &amp; 2</td>
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<tr>
<td>9:00 - 16:00</td>
<td>IESC Board Meeting ©</td>
<td>Wolfers 3</td>
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<tr>
<td>13:00 - 14:00</td>
<td>Board Meeting Lunch ©</td>
<td>Bourdon 1</td>
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<tr>
<td>14:00 - 17:00</td>
<td>Board Meeting ©</td>
<td>Bourdon 1</td>
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</tbody>
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*($) Ticketed event
© Closed meeting*
EDGE Experts are accredited by IFC, International Finance Corporation a member of the World Bank Group. Get the opportunity of being able to work on a new green building certification scheme that is available in 150 countries around the world. EDGE Experts encourage the construction sector to design and build green by serving as trusted and experienced advisors.

This full day of training will give you the information needed to take the EDGE Expert Exam.

19:00 | 22:00  WELCOME COCKTAIL
De Krook Library

The Welcome Coctail is the first occasion for all the delegates to network and to get to know each other in a convivial atmosphere.

The monumentale building, which incorporates works by artist Michaël Borremans, was designed by the Ghent architecture firm Coussée & Goris Architecten and their partner TV RCR Aranda Pigem Vilalta Arquitectes. This Spanish architecture firm also won the Pritzker Prize this year, the highest international distinction for architecture.
THURSDAY 5 DECEMBER

9:00 - 9:30
Reception / Registration

9:30 - 10:00 Bourdon Room
Panorama of Belgian Real Estate Market

10:00 - 10:15 Bourdon Room
Opening Ceremony

10:15 - 11:00 Bourdon Room
Green Buildings and Innovative Urban Planning
Keynote

11:15 - 11:30 Coffee Break

11:30 - 12:30 Bourdon Room
Energy Efficiency for Buildings & Constructions
Presentations followed by panel discussion

12:30 - 14:00 Wolfers Room
Business Networking Lunch ($)

13:00 - 14:00 Lunch Break

($) Ticketed event
9:30 | 10:00  PANORAMA OF BELGIAN REAL ESTATE MARKET

Glenn Geyssens
President
FeXpro
Belgium

10:15 | 11:00  GREEN BUILDINGS AND INNOVATIVE URBAN PLANNING

Keynote

Erik Ubels
Chief Technology Officer
EDGE
The Netherlands

11:30 | 12:30  ENERGY EFFICIENCY FOR BUILDINGS & CONSTRUCTIONS

Presentations followed by panel discussion

Moderator
Christiana Hageneder
Head of Programme and
Head of PEEB Secretariat
PEEB
France

Roland Hunziker
Director, Sustainable
Buildings & Cities
WBCSD
Switzerland

Ben Gill
One Planet Living Director
Bioregional
France

Panu Pasanen
CEO and Founder
Bionova
Finland

Fabrizio Varriale
Global Research
RICS
United Kingdom
THURSDAY 5 DECEMBER

14:15 - 15:10 Bourdon Room
FIABCI Regional Division Forum
Green Buildings and Innovative Urban Planning
Geographical overview
Presentations per region followed by panel discussion

15:10 - 15:40 Bourdon Room
Start up pitching
9 presentations (3 minutes each)

15:40 - 16:00 Coffee Break

16:00 - 17:30 Wolfers Room
Workshops - Energy Efficiency

- Greening Investment
- Digital Solutions
- Business Cases

18:00 - 23:00
Social Tour ($)
Discover Ghent by Boat followed by Evening at ‘Il Trovatore’

($) Ticketed event
**12:30 I 13:30 BUSINESS NETWORKING LUNCH ($)**

This event is reserved to a limited number of delegates registered in advance giving an opportunity to have a lovely lunch networking with each other and with VIP guests and speakers of the Congress.

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**14:15 I 15:10 REGIONAL DIVISION FORUM**

Green Buildings and Innovative Urban Planning

**Geographical overview**

- Moderator: Susan Greenfield
  - Real Estate Broker
  - Brown Harris Stevens
  - USA

- Gbenga Ismail
  - Chairman RICS (Nigeria Group)
  - RICS/Ismail & Partners
  - Nigeria

- Lily Chang
  - President
  - Treasure Dragon Corp
  - Taiwan

- Luca Bigliardi
  - Architect - Founder & Partner
  - PRINCIPIOATTIVO
  - Italy

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**16:00 I 17:30 ENERGY EFFICIENCY**

**Workshops**

- **Greening Investment**
  - How can existing real estate investment flows be directed more towards “green” buildings?

- **Digital Solutions**
  - What digital solutions related to energy efficiency already work in real life?

- **Business Cases**
  - Learning from each other: how to build (and sell) the business case for energy efficient new construction?

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**18:00 I 23:00 SOCIAL TOUR**

See the city from the water! Take a boat trip and enjoy historic Ghent with its wealth of museums, medieval streets and 12th century architecture.

No better time to do this as during winter evenings when the whole city is lit up. It’s like floating in a fairy tale.
<table>
<thead>
<tr>
<th>Company</th>
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<tbody>
<tr>
<td>laville+</td>
<td>Energy management made simple with self configuring control solution</td>
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<tr>
<td>beon</td>
<td>DIY model that allows people to assemble their own PV Systems</td>
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<tr>
<td>Bin-e</td>
<td>Smart waste bin</td>
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<tr>
<td>Busto automatika</td>
<td>Smart home features to achieve maximum comfort and easy control</td>
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<tr>
<td>energysquare</td>
<td>Conductive wireless charging</td>
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<tr>
<td>heaboo</td>
<td>Smart passive shower</td>
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<tr>
<td>SAMSTER</td>
<td>Combines energy solutions with developed &quot;solution Cold Solar Hybrid&quot;</td>
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<tr>
<td>ThermoSmart</td>
<td>Smart online wifi thermostat</td>
</tr>
<tr>
<td>THINNECT</td>
<td>Co-design of eco-district and green buildings</td>
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FRIDAY 6 DECEMBER

8:00 - 9:30 Wolters Room
European Chapters Presidents Breakfast ©

9:30 - 11:30 Bourdon Room
FIABCI Professional Division Forum
Green Buildings and Innovative Urban Planning
Challenges and opportunities for different real estate professions
Presentations per profession followed by panel discussion

11:30 - 11:45 Coffee Break

11:45 - 12:15 Bourdon Room
Paris Agreement: from collective goal to individual engagement
Presentations

12:15 - 13:00 Bourdon Room
Energy Efficiency
Report on Workshops

14:00 - 16:30
Property Tours
The Centrale and Dok Noord

17:00 - 21:30
Social Tour - option 1 ($)
Chocolate Workshop
followed by Dinner at Brasserie De Foyer

17:30 - 21:30
Social Tour - option 2 ($)
Belfry Tour
followed by Dinner at Brasserie De Foyer

($) Ticketed event
© Closed meeting
9:30 | 11:30  PROFESSIONAL DIVISION FORUM
Green Buildings and Innovative Urban Planning

Moderator: Véronique Pappe
Director
Construction 21
France

Jan Von Mallinckrodt
Head of Sustainability
Union Investment
Germany

Pascal Chazal
CEO
Hors-Site
France

Marc Campesi
CEO, Architect
Diagonale Concept
France

Sébastien Delport
Associate Director
Greenflex
France

Rob Vleugels
Operational Excellence Manager
Multimasters
Belgium

Francis Schwall
Director
Neobuild
Luxembourg

Terry R. Dunkin
President
Dunkin Real Estate Advisors
USA

Marika Frenette
CEO and Founder
WIGWAM Conseil
France

Salma Lasri
Director
RenoWatt
Belgium
THE CENTRALE AND DOK NOORD

The ‘Centrale’ is an electricity plant. We are going to visit the old part with the protected turbine hall and the current power station.

Dok Noord: just north of Dampoort, a new commercial and shopping centre has erected at a former industrial site.
**CHOCOLATE WORKSHOP**

Chocolate Workshop Ghent at La Maison 12 – learn about, smell, make and taste the best Belgian chocolate in Ghent. Isn’t this something you’ve always wanted to do?

Mia & Hendrik will give you a warm welcome in their atelier. Indulge yourself for two hours and learn more about the history of chocolate and how it is made. And...how you can make your own! After finishing this chocolate workshop, you can officially call yourself a real ‘chocolatier.’

**BELFRY TOUR**

The Belfry in Ghent is not only a beautiful tower with an unforgettable view from the tour, it is also a solid stone colossus.

With a guide, we do a tour of the Belfry where the carillon room is also visited.

**AFTER THE SOCIAL TOURS, A DINNER WILL FOLLOW AT THE BRASSERIE DE FOYER**

**19:00 | 23:00 FAREWELL DINNER**

**THE CASTLE CONINXDONCK**

The Farewell Dinner is the occasion to celebrate together the end of the event in a prestigious location.

The castle Coninxdonck is a castle in Empire style (first quarter of the 19th century) in a green zone from the town of Gentbrugge to the river Scheldt.
SATURDAY 7 DECEMBER

9:30 - 11:15  Wolfers 1 & 2
FIABCI Administrative Division  M
  9:30am - 9:45am Young Members Committee
  9:45am - 10:00am Membership Committee
  10:00am - 10:20am Finances Committee
  10:20am - 10:35am Conferences Committee
  10:35am - 11:15am Nominations Committee

11:15 - 11:30 Coffee Break

11:30 - 13:00  Wolfers 1 & 2  M
FIABCI International Division
  11:30am - 11:50am International Organizations Committee
  11:50am - 12:10pm Education & Academic Members Committee
  12:10pm - 12:25pm Exchange Committee
  12:25pm - 12:40pm Legislation & Environment Committee
  12:40pm - 13:00pm Prix d'Excellence Committee

12:45 - 14:30 Wolfers 3
FIABCI Past World Presidents' Lunch ©

13:00 - 14:00 Lunch Break

14:00 - 14:45 Bourdon 2 & 3
General Assembly Registration  M
14:45 - 16:45 Bourdon 2 & 3
FIABCI General Assembly  M

19:00 - 23:00
Farewell Dinner ($)  Castle Coninxdonck

($) Ticketed event  M For FIABCI Members only
Registrations open soon on www.FIABCI.org